2017 SHRM Excel Awards
2017 SHRM Excel Awards

SHRM strongly encourages each of its affiliated chapters and state councils to establish goals and strategic initiatives in support of the HR profession and to meet the needs of HR professionals. These goals and initiatives allow our affiliates to increase their visibility and effectiveness as well as expand impact within the HR community, and they are the basis for SHRM’s Excel Awards.

Award Eligibility

If you have completed Sections I and II of the 2017 Chapter or State Council SHAPE report, you have the option to apply for an Excel Award. Excel Award online applications are available in the SHAPE Center of the Volunteer Leaders’ Resource Center (VLRC). All Excel Award applications are due by March 15, 2018.

Note: Your Excel Award application may be submitted any time following successful submission of both Sections I and II in SHAPE, but no later than the March 15 deadline.

Award Categories

The Excel Awards recognize achievements by SHRM chapters and state councils in three categories:

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SERVING HR PROFESSIONALS</td>
<td>Initiatives that support and promote professionals with HR responsibility to be successful business leaders. Activities may be related to certification, professional learning, or skills development.</td>
</tr>
<tr>
<td>ADVANCING THE HR PROFESSION</td>
<td>Initiatives advancing the HR profession by creating awareness with or supporting key constituents including workplace, government and regulatory representatives, employers, schools, media and the community at large. Activities may be outreach and awareness programs, government or public affairs, raising funds and supporting the SHRM Foundation’s annual initiative to build inclusive organizations, or focus on key issues such as inclusion, diversity, or workforce readiness.</td>
</tr>
<tr>
<td>ENHANCING THE SHRM COMMUNITY</td>
<td>Initiatives providing programs and services that support SHRM, meet members’ needs, or further the chapter or state council efforts. Activities may include efforts to foster member engagement, retention and acquisition, volunteer development and recognition.</td>
</tr>
</tbody>
</table>
Award Levels
There are four award levels: Bronze, Silver, Gold and Platinum. A minimum of one initiative is required for award consideration, with the number of required initiatives increasing for each award level. At least one (1) initiative must focus on membership (i.e., acquisition, engagement or retention) for each award level. See example below.

<table>
<thead>
<tr>
<th>AWARD LEVEL</th>
<th>NUMBER OF REQUIRED INITIATIVES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bronze</td>
<td>1</td>
</tr>
<tr>
<td>Silver</td>
<td>2</td>
</tr>
<tr>
<td>Gold</td>
<td>3</td>
</tr>
<tr>
<td>Platinum</td>
<td>4</td>
</tr>
</tbody>
</table>

Reporting Your Initiatives
When submitting your initiatives for award consideration, there are two steps:

STEP I
Please indicate the Excel Award level you are seeking:

Bronze (1 initiative)
Silver (2 initiatives)
Gold (3 initiatives)
Platinum (4 initiatives)

At least one (1) initiative must focus on membership (i.e., acquisition, engagement or retention) for each award level.
STEP II

For award consideration at any Excel Award level, briefly describe each initiative’s topic in 25 words or less, select the award category and then respond to each of the questions below.

<table>
<thead>
<tr>
<th>INITIATIVE TOPIC</th>
<th>AWARD CATEGORY (please select one)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Serving HR Professionals</td>
</tr>
<tr>
<td></td>
<td>Advancing the HR Profession</td>
</tr>
<tr>
<td></td>
<td>Enhancing the SHRM Community</td>
</tr>
</tbody>
</table>

**WHAT WAS YOUR GOAL/OBJECTIVE?**

75 words max

**WHAT DID YOU DO TO WORK TOWARDS/ACCOMPLISH THIS GOAL?**

200 words max

**WHAT WAS THE OUTCOME/RESULT?**

75 words max

**Chapter Example**

*What was your goal/objective?*

Our goal was to create a membership marketing plan that would focus on both acquisition and retention of members. We determined that growing our membership in the short term would benefit the chapter longer term and assist in succession planning. Our first-year target was 5%.

*What did the chapter do to work towards/accomplish this goal?*

In our January planning meeting, the chapter board determined the focus for 2017 would be membership. We wanted to understand why members did not renew as well as conduct outreach to SHRM members in the local community to join our chapter.

Our Membership Director took the lead and created a multi-faceted strategy which started with a survey of all chapter members conducted in early February. A follow-up was conducted in August to determine if our efforts made an impact. We found that our members were generally satisfied, but there were areas for improvement including the need to change session topics of our monthly meetings to be more relevant and the lack of networking opportunities. This data was the baseline in developing our plan. This work also helped with acquisition and communicating the value of joining our chapter. As an example, we leveraged the entire membership to be our ambassadors encouraging them to refer SHRM members to join the chapter. If the referred individual joined, we gave them $15 off their first year membership. The person who made the referral received a complimentary registration to a monthly meeting. We monitored our progress through the SHRM Monthly Membership Report.
What was the outcome/result?

As a result of our strategies and the activities designed to support our growth, we not only achieved, but surpassed our goal increasing our in-chapter membership by 6.5%. We will continue to look for innovative ways to attract and retain members in the chapter. For 2017, our goal has been set at 8%.

State Council Example

What was your goal/objective?

Our goal was to create a membership awareness program led by the state council Membership Director to assist all chapters in our state in their membership marketing plans. Overall we want to see an increase in acquisition and retention of SHRM members at the local level.

What did the state council do to work towards/accomplish this goal?

This goal was developed during our January planning session. Overall chapter membership has been decreasing in the state and we wanted to assist chapters in growing membership.

Through individual interviews with the chapter membership directors, we found they needed more information about how to create and manage a membership marketing plan. Our Membership Director developed a plan to educate our 8 chapter boards throughout the year. This started with her working directly with our Field Services Director to understand all the tools and resources SHRM had available. We allocated a full day of our February Leadership Conference to membership marketing. This hands on session was highly effective and really set the tone for the year. During our monthly state council meetings each chapter reported their membership marketing efforts. We also discussed challenges and how we could assist in overcoming them. We allocated funds for a membership campaign to assist chapters in recruiting new SHRM members. During our state conference in August, we designated a booth in the exhibit hall staffed by chapter representatives. Any SHRM member who became a member of a chapter received 50% off their yearly membership dues paid for by the state council.

What was the outcome/result?

We achieved what we set out to do. The state council and specifically the Membership Director did an outstanding job in informing and working with our chapters. The membership campaign during our state conference garnered 5 total new members. Overall 6 chapters realized membership growth with one maintaining and one that had a slight decrease. Overall, we see this as a win and will continue our efforts into the coming years.
What's Next? Is a SHRM Pinnacle Award in Your Chapter's or State Council's Future?

The SHRM Pinnacle Awards Program is designed to honor outstanding leadership and to reward professional excellence in the field of human resource management. Each year, eligible affiliates may submit one innovative, high-quality project created and implemented by the chapter or state council. Special consideration is given to successful programs that are readily transferable to other affiliates.

Award categories for the Pinnacle Award mirror those used for Excel Award consideration, with four award levels: three for chapters by size (taking into account the chapter’s total membership count) and one for state councils. Using established standards of excellence, the Pinnacle Awards Selection Committee chooses one winning affiliate’s submission from each of the four award levels in each category.

Winners will be announced at the Volunteer Leaders’ Summit in November. The Pinnacle Award provides increased prestige and enhanced recognition in your local HR and business community, as well as national recognition through SHRM publications and shrm.org.

For more information, visit the Volunteer Leaders’ Resource Center (VLRC) for the complete Pinnacle Award Submission Package, including details on the program’s eligibility requirements and application process. The submission deadline is September 9, 2017.

The Society for Human Resource Management (SHRM) is the world’s largest HR professional society, representing 285,000 members in more than 165 countries. For nearly seven decades, the Society has been the leading provider of resources serving the needs of HR professionals and advancing the practice of human resource management. SHRM has more than 575 affiliated chapters within the United States and subsidiary offices in China, India and United Arab Emirates. Visit us at shrm.org.